



BEARINGS - POWER TRANSMISSION
ENGINEERED SOLUTIONS

WEBSTERBSC
BEARINGS | POWER TRANSMISSION | LIFTING & SAFETY



Motion Asia Pacific

Capability Statement



WE ARE MOTION.



QUICK FACTS

- Over 1,600 employees
- More than 180 branches, workshops, and service centres
- 14 core businesses
- Six distribution centres
- Unrivalled footprint expanding across Australia, New Zealand, Indonesia, and Singapore

About Motion Asia Pacific

In 1921, a humble family-owned bearing business was founded with a passion to consistently provide outstanding service and exceed customer expectations.

Since its beginnings, a comprehensive group of industry-focused companies have joined this bearing and power transmission business and together are delivering exceptional customer value across Australia, New Zealand, Indonesia, and Singapore.

Today, Motion Asia Pacific (Motion), is the entity that underpins the collective capability of these businesses and is the largest distributor of bearings, power transmission and industrial products across Asia Pacific.

As a wholly owned subsidiary of Genuine Parts Company (NYSE: GPC), Motion Asia Pacific has unparalleled access to 600,000 unique parts from over 2,300 suppliers around the world. This unmatched coverage means customers have access to a huge range of world-class parts, products and services across the region.

At Motion, we continue to deliver a world-class customer-first approach to everything we do. This has firmly established our businesses as the leader in the market, providing excellence and expertise in industrial products, solutions and services.

Our engineering and design capabilities are second-to-none. With our state-of-the-art in-house workshops, we offer end-to-end design, production, and remediation capabilities, which are unmatched across Asia Pacific.

We are invested in our people, systems, and processes; and are proud to keep our customers in motion, every day of the year.

“Motion Asia Pacific is dedicated to improving component performance and increasing plant up-time. Saving our customers money and maximising their productivity is central to everything we do.”

Roger Jowett
CEO

Our Purpose

To keep our customers' plant, machinery and equipment operating safely, efficiently, and sustainably.

Our Values

Safety	We always focus on safe work practices.
People	We embrace diversity and help our people grow.
Integrity	We are ethical and can be trusted.
Service	We deliver a responsive, efficient, local, and can-do service.
Community	We care for our environment and work collaboratively with our customers, suppliers, and communities.

Our Core Businesses

An essential part of Motion's success is our focus on exceptional customer value delivered by our group of businesses. Our customer service is unmatched in reliability, efficiency, and expertise. With over 180 branches, workshops and service centres across Australia, New Zealand, Indonesia, and Singapore, our customers can rely on our businesses to meet their needs.





Our Customers

Motion is Asia Pacific's leading distributor of bearings, power transmission, industrial products and engineering services. We work with all industrial and trade sectors to keep them in motion. Our customers operate in a variety of industries including:

- Agriculture
- Construction and infrastructure
- Equipment and machinery
- Food, beverage and packing
- Forestry and timber
- Mining
- Energy, oil and gas
- Pulp and paper
- Steel production
- Quarrying, aggregates and earthmoving
- Transport – rail, auto and trucking
- Manufacturing

Our Products

Our customers have access to over 600,000 critical parts, empowering industry across Asia Pacific in all industrial and trade sectors. Our product offerings include:

- Bearings
- Belts
- Drives and motors
- Driveshafts
- Engineering services
- Fasteners
- Fluid power
- Lifting and safety equipment
- Maintenance products
- Power transmission
- Sealing, gasketing and packing
- Tools – hand and power
- Industrial consumables
- Lubricants and adhesives

Our Services

At Motion, we offer automated inventory management solutions, a comprehensive program that increases efficiencies and savings from inventory and assets by leveraging technology, experience, processes, and professional resources.

Our dedicated team of specialists help customers save time and money by providing accurate storeroom inventories, streamlined data entry, process efficiencies, and operational savings. The four components of inventory management solutions are vending, radio frequency identification, repair and warranty, and vendor managed inventory.



Sustainability

At Motion, we recognise that it is our responsibility to incorporate sustainability into our actions and practices and deliver sustainable solutions to our customers. We continue to source and stock technically advanced products that meet or exceed all relevant environmental legislation across our product range from world-leading manufacturers. Along with our energy-saving initiatives and ideas, we are committed to actively working with our customers to deliver energy saving, water saving and environmental solutions to help our planet.

Motion is committed to reducing our carbon footprint and are actively looking at energy saving initiatives. We have invested over \$135,000 to install a solar power plant on the rooftop of our head office in Sydney. This plant generates 140MWh per annum and has reduced our carbon emissions by 115 tonnes per annum. Additionally, we are working through a program to replace inefficient technology lighting systems in all our branches with energy-efficient LEDs to further reduce our emissions and contribute to a better and more sustainable future.

We are working with each of our businesses to reduce landfill waste. We are currently recycling 20% of all generated waste and are working towards recycling 40% of all the waste we create.

At Motion, we care for our environment and will continue to take active measures to improve the sustainability of all our operations.



Engineering Services

Our specialist team of engineers are committed to maintaining, improving, and extending the service life of operational equipment. We employ over 60 expert engineers, all with extensive practical experience across the industrial environment. They work together with customers to deliver enhanced productivity and ultimately maximise plant up-time.

Our engineering specialists have extensive practical experience and provide specialist technical advice and installation, as well as an after-hours service, across the Asia Pacific region.

Motion engineering specialists operate under a quality management system to ensure compliance to the ISO9001:2015 standard, which is externally audited by SAI Global (QEC4475).

Our engineering team has sign-off capability through the Engineers Australia Certification process, Certification Authority through the Reliability Institute of Australia, Design sign-off through Engineers Australia, and Vibration Analysis Certification through the Vibration Institute (USA).

Workshop Services

Our team of expert engineers have extensive practical experience across the industrial market.

Workshop services include:

- Consulting and design
- Mechanical equipment refurbishment services
- Specialised made-to-order bearing manufacturing

Site Services

Our specialist engineers work in conjunction with our customers' engineering and maintenance teams to achieve agreed results that deliver improved plant reliability and productivity, while reducing overall costs.

Site services include:

- Balancing
- Corrective services
- Energy reduction program
- Failure investigation
- Infrared thermography
- Laser alignment
- Oil analysis
- Product redesign
- Specialist installation services
- Training
- Vibration analysis
- Bearing heaters
- Site surveys



Optimising Plant Up-Time & Performance

Our condition-based assessment program combines site surveys, component assessment and baseline testing. Our world-leading Symphony Azima AI data management technology and extensive hands-on experience from our in-house engineering specialists, extends the scope of conventional asset management programs.

Our condition-based assessments include:

- Condition monitoring
- Engineering audits
- Fail mode effect analysis
- Load simulation and finite element analysis
- Predictive maintenance
- Return part analysis
- Site surveys

Labour Hire

Our customers can hire our specialist engineers to work on their technical engineering jobs, onsite, when needed.

Our highly skilled team deliver exceptional service in these areas:

- Alignment of shafts, pulleys, and drives
- Bearing arrangement design, installation, and refurbishment
- Condition monitoring
- Drive design
- Pump overhaul
- Reliability program management
- Site surveys
- Thermal imaging
- Vibration monitoring and analysis
- Technical drawing

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